

We are looking for the next possible date for a

Business Development Manager (m/f/d)

Full-time

About Numaferm

Numaferm is a leading biotechnology company focused on innovative peptide and protein technologies. We serve diverse industries, including pharma, biotech, agro culture, cosmetics, and more, driving sustainable impact through groundbreaking solutions.

Your Responsibilities

- Develop and execute business development strategies to drive growth and expand market presence.
- Conduct market research, identify opportunities, and build relationships with key clients and partners.
- Manage partnerships, negotiate agreements, and deliver compelling proposals.
- Represent Numaferm at industry events and ensure consistent engagement with market trends.
- Create and implement marketing strategies, including social media campaigns, email outreach, and print materials.
- Oversee booth designs and promotional activities for trade shows.
- Monitor sales metrics and prepare performance reports for strategic optimization.

Your Qualifications

- Degree in Life Sciences or a related field (PhD preferred).
- Proven experience in business development and marketing.
- Strong skills in negotiation, communication, and presentation.
- Analytical mindset and ability to interpret market data.
- Willingness to travel as required.

What we offer you

- Fair pay, a permanent employment contract & company pension scheme.
- Modern equipment and innovative technologies in the heart of Düsseldorf.
- A highly qualified, solution-oriented, multicultural team.
- We challenge and support you; whether through training, as part of development projects or daily interaction.

Ready to Join Us?

Send your CV and cover letter to...

Numaferm GmbH

Merowingerplatz 1a

40225 Düsseldorf

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