

NUMAFERM GmbH is a growth-oriented biotechnology company from Düsseldorf. With our innovative and patent-protected bioprocesses we produce peptides for our customers at a lower cost, faster and more sustainably than previously possible. We also offer our customers a selected product portfolio. In the meantime, we have established ourselves on the German market and would like to push ahead with our internationalization. In this context we are looking for a senior manager with experience in the pharmaceutical industry to take over the "Business Development and Sales" department. Are you the one who can convince international life science customers? Then apply now and convince us of you!

We are looking for a **Head of Business Development and Sales (m/w/d)**

Your responsibilities are:

- Strategic alignment and operational implementation of business development, marketing and sales
- Customer acquisition for our CDMO business
- Marketing and sales of our products and services
- Leading the business development and sales department

Our expectations are:

- At least 10 years of relevant professional experience in a leading position in business development, marketing and sales for life science products and/or services
- Verifiable track record in the area of customer/project acquisition
- Willingness to travel, extraordinary commitment and the hunger for success
- Business fluent English, good German language skills are an advantage

What we offer:

- A harmonious, highly motivated and qualified team with a solution oriented attitude
- Low hierarchies, great opportunities
- An appropriate salary and a permanent contract of employment
- A challenge for yourself

We look forward to receiving your application including salary expectations:

NUMAFERM GmbH
Merowingerplatz 1a
40225 Düsseldorf
jobs@numaferm.com

#1 der TOP 50 Startups
in Deutschland 2018



Sieger Kategorie „Change“
2019



Erster Platz
2018

